



Shortened delivery periods

Pan Mixers South Africa (PMSA) has improved control over the supply chain of its critical steel parts, after entering into a service agreement with newly-established steel merchant, TWR Steel Service Centre.

TWR Steel is based in Graniet Street in Jet Park, Boksburg, and consists of a 2 800 m² manufacturing facility. It is a wholly-independent company that serves as a preferential supplier of steel products to PMSA.

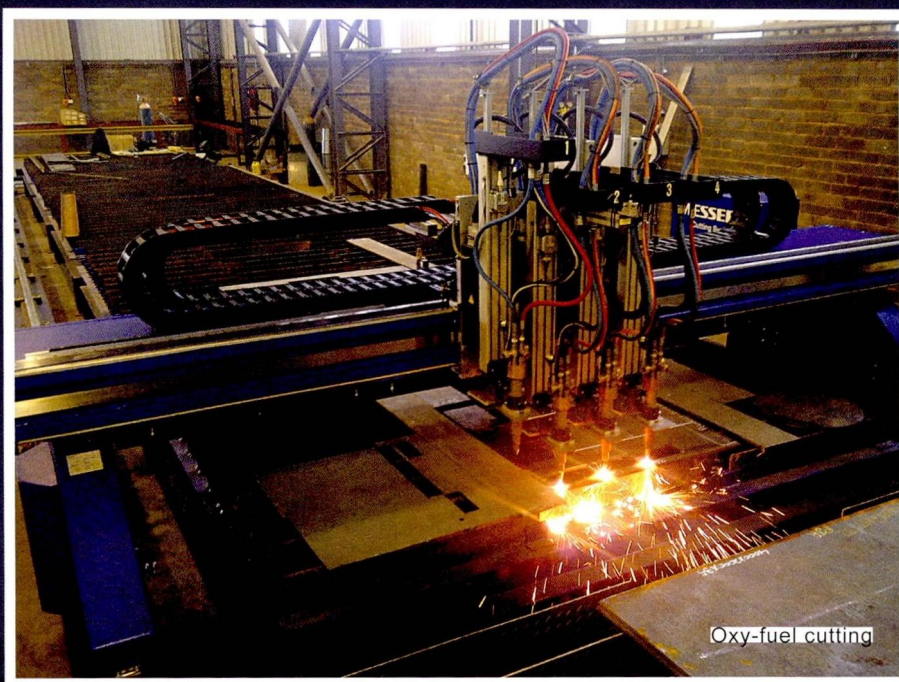
TWR Steel, which officially began production in March 2012 after being established in late 2011, sets itself apart from the competition due to the fact that it specifically-focuses on improving the predominantly prolonged and delayed service delivery periods that currently dominate the local steel market. PMSA director Walter Ebeling notes that since its inception, TWR Steel has already made a measurable improvement to their turnaround times.

“PMSA manufactures between 60 to 70 percent of the components for its machinery in-house. In the past, we would outsource the profiling, bending, laser cutting and rolling functions to

outside companies,” he explains. “Due to long lead times; however, we were often forced to wait for several weeks before receiving certain materials, and resorted to overstocking of certain items to reduce the impact of delays for customers.”

Walter adds that the establishment of TWR Steel now ensures that PMSA has full control of all of the components of its manufactured machinery.

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Oxy-fuel cutting