

Supply chain manipulation cost-effective

Contractors will save money by producing their construction material requirements themselves.

Contractors have the opportunity to rapidly expand profits by providing their own supply needs, according to Pan Mixers South Africa.

The company is encouraging building contractors to consider producing their own concrete building products to supply the needs of their business and that of

the surrounding communities – a move that could vastly increase business and profits.

Pan Mixers managing director, Walter Ebeling, says that an investment starting from R200 000 is all that is needed to set up a small brick, block and paving operation. He believes that returns of

between R14 000 and, in exceptional circumstances, up to R90 000 per month can be achieved. "If a need exists and the right material can be sourced, it makes sense to start another business – provided you have the necessary management, quality control and technical skills to operate a plant. All that is

required is a suitable site, access to the right materials and an investment in reliable and technically-advanced brick and block-making machinery. Most importantly, there needs to be a demand within the area as well as the ability to pay for the products at an acceptably-profitable price. ■